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# Entrepreneurial University Toolkit *Teachers' Guide*

Map, design & evaluate universities

[www.toolkit.aceeu.org](http://www.toolkit.aceeu.org)



**ACEEU**  
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# INTRODUCTION TO THE GUIDE

## *Toolkit for teachers*

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The ACEEU Toolkit is a collection of instruments that supports the analysis and development of the entrepreneurial profile of a university. The Toolkit contains a quick evaluation survey, canvas, cards, a good practice database and a pathfinder tool.

This Guide has been created to outline different ways in which the tools can be used to educate future leaders and managers of higher education institutions. The Guide aims to give teachers general ideas on how to use the tools in their courses.

### Options

One lecture approach

One day workshop approach

One semester long lecture series

Bootcamp / block seminars

# ONE LECTURE APPROACH

## *A short description*

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### **Timing:**

- One lecture of around 1.5 hours

### **Tools used:**

- Canvas
- Cards

### **Description:**

Within 1.5 hours, you can use the Canvas and Cards to briefly introduce students to the different elements of an entrepreneurial university.

- Hang the Canvas on the wall (small group) or show it on the screen
- Use the cards to highlight key questions that are relevant for the standard
- Briefly share examples of responses to the standard.

*Be aware that going through 15 standards in 90 minutes requires a straightforward discussion.*

# ONE DAY WORKSHOP APPROACH

## *A short description*

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### **Timing:**

- Around 6 hours of lecturing time

### **Tools used:**

- Canvas
- Cards
- Good practice database

### **Description:**

Within 6 hours, students are developing the „ideal“ university, given the ACEEU framework

- Introduction (around 1.5 hours): introduce students to the different elements of the ACEEU framework (see one lecture approach)
- Group work (around 3 .5 hours): put students into groups, provide them with one Canvas to be put on the wall as well as Post It Notes, and give them freedom to develop the „ideal“ university. Provide each group with guidance from time to time.
- Sharing of results (around 1 hour): Let each student group present their results.

# ONE SEMESTER LONG LECTURE SERIES

## Option 1

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### Timing:

- Around 15 lectures (one per week)

### Tools used:

- Canvas
- Cards
- Good practice database

### Description:

Each lecture explores one standard of the ACEEU framework. Individual students or groups of students (depending on the class size) prepare each lecture (60 to 90 minutes) and discuss:

- What the standard means / what does it cover and what not
- Practical examples
- Key challenges
- New ideas to address the challenges / to fulfil the standard

*As a lecturer you are able to decide which elements the students have to prepare and present, and which ones are used for open discussion in class. You might use the Canvas to note results and by this build a complete Canvas through week-by-week note taking.*

# ONE SEMESTER LONG LECTURE SERIES

## *Option 2*

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### **Timing:**

- Around 15 lectures (one per week)

### **Tools used:**

- Canvas
- Cards
- Good practice database

### **Description:**

Compared to Option 1, each student prepares for a discussion of one standard in class. The lecture is then used for an open discussion on:

- What the standard means / what does it cover and what not
- Practical examples
- Key challenges
- New ideas to address the challenges / to fulfil the standard

*You might use the Canvas to note results and by this build a complete Canvas through week-by-week note taking.*

# ONE SEMESTER LONG LECTURE SERIES

## *Option 3*

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### **Timing:**

- Around 3-4 lectures; 1 day workshop; 2-3 lectures;

### **Tools used:**

- Canvas
- Cards
- Good practice database
- Pathfinder

### **Description:**

The course is used to evaluate one university using the ACEEU framework.

- In the first 3-4 lectures, students explore the different ACEEU standards (using the Canvas and Cards)
- A one day workshop is used to host a focus group with members of a university (can be the students own university or another one) to explore the status quo of the entrepreneurial profile of the university
- 2-3 lectures are used to discuss the creation of an analysis report, to derive recommendations and find good practices to address the issues found. The Pathfinder can be used to organise a plan for implementation

# BOOTCAMP / BLOCK SEMINAR

## *A short description*

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### Timing:

- Around 3-4 lectures; 1 day workshop; 2-3 lectures;

### Tools used:

- Canvas
- Cards
- Good practice database
- Pathfinder

### Description:

The course follows the general idea of the „One Semester Long lecture series (Option 3)“. The main difference is that the course is implemented in a three day bootcamp (three consecutive days) or three one-day block seminars which are spread over the semester.

- Day 1: students explore the different ACEEU standards (using the Canvas and Cards)
- Day 2: a one day workshop is used to host a focus group with members of a university (can be the students own university of another one) to explore the status quo of the entrepreneurial profile of the university
- Day 3: 2-3 lectures are used to discuss the creation of an analysis report, to derive recommendations and find good practices to address the issues found. The Pathfinder can be used to organise a plan for implementation





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